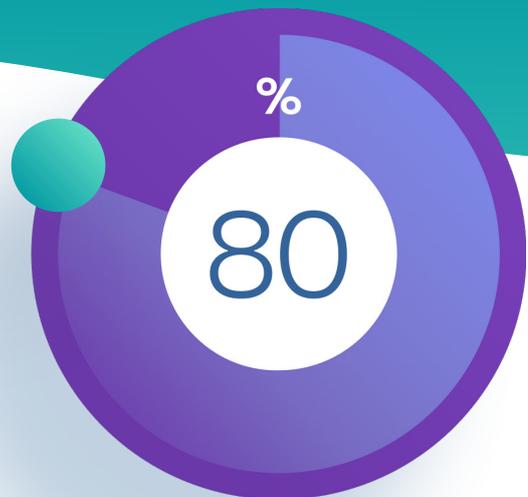


2022 Report:

Financial Demands of the Digital Age



Executive Summary

In February 2022, Orbus Software surveyed 1,000 IT decision-makers across the UK and the US to determine the extent they are affected by technical debt.

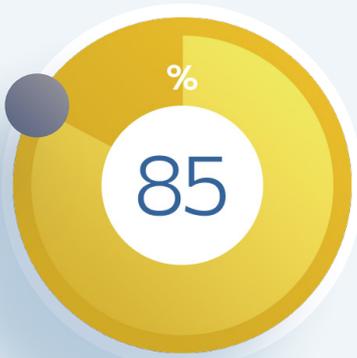
The survey revealed that the pandemic had a strong effect on the rising numbers of technical debt, with four in five IT decision-makers saying that spending on technology has increased since the start of the pandemic in March 2020. **71%** claim that the increase is due to a rising number of employees practising hybrid and remote working, followed by **69%** seeing an increase due to rising technology costs.

The survey also found that most decision-makers aim to plan ahead, with eight in ten claiming their technology purchases were pre-planned, and **45%** stating they wish to fix both short and long-term issues with new technologies. The large majority of decision-makers, an impressive **95%**, have a technology roadmap in place to help make informed technology purchases. These most commonly last for the next six (**26%**) or twelve months (**37%**). Meanwhile, **14%** have an 18-month roadmap in place and **19%** have one for two years or even longer.

Alongside this, a significant four-fifths of decision-makers either have - or are planning to - onboard an Enterprise Architecture (EA) tool to plan future technology purchases. **87%** of US decision-makers and **74%** in the UK are already making plans to onboard an EA tool.

Four in five have seen an increase in tech spend

Over four in five (**85%**) IT decision-makers say that their companies' spend on technology has increased since the beginning of the pandemic, rising by **42.5%** on average. Though **12%** say this has increased by over **75%**.



These increases are due to a number of reasons. Seven in ten (**71%**) say spending has increased due to more people working from home or practising hybrid working. **69%** have seen an increase due to rising technology costs, and **56%** have seen an increase in spending due to new IT regulation.



71%

Onboarding new technology to support working from home and hybrid working



69%

Rising technology costs



56%

Introduction of new IT

Eight in ten spent on pre-planned purchases

The large majority (**95%**) have a technology roadmap in place to help make informed technology purchases with these most commonly lasting for the next six (**26%**) or twelve months (**37%**). However, **14%** have an 18-month roadmap in place and **19%** for two years or even longer.

With this in mind, eight in ten (**79%**) say that either all or most of the technology purchases their business has made over the past 24 months have been pre-planned, compared to **13%** who say the majority of their technology purchases have been last minute. Those in the UK are more likely to have made last-minute purchases compared to their US counterparts (**17% v 9%**).



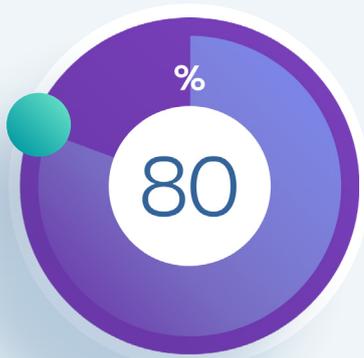
The technology itself though was more likely bought on to fix a mix of both short and long-term issues (**45%**), with **34%** saying the majority of their purchases were to solve long term issues and **19%** for short-term problems.

Despite making more last-minute purchases, those in the UK are more likely to have bought technology to solve long term issues than those in the US (**38% v 31%**). Considering the technology that has been onboarded over the last year, half (**51%**) say that most of this has brought tangible value or return on investment, while just **30%** say that all the tech has brought a tangible value to the company.

There is always a risk of technology drift, in which there is an increased gap between what companies are trying to do and what they actually achieve. Worryingly, three fifths (**62%**) of IT decision makers say they currently experience this in their organisation.

Four fifths have, or plan to, onboard an EA tool

In the last 24 months, four-fifths (**80%**) say their company has either onboarded (**34%**) or has made plans to onboard (**46%**) an Enterprise Architecture tool to plan future technology and software purchases.



Those in the US are most likely to have bought, or made plans, to bring this onboard (**87%**) compared to three-quarters of those in the UK (**74%**).

Of this group, almost half (**47%**) onboarded due to rising technology costs, **46%** wanted to reduce the gap between IT and business stakeholders, **41%** are bringing it in due to increasing complexities and **39%** say they need to gain greater visibility before moving to the cloud.



The past two years have undoubtedly elevated the importance of technology, yet this technology drift – where there is a growing gap between what companies are trying to do and what they actually achieve – is causing significant problems. Despite spending increasing, not even a third of organisations can state it has delivered a tangible value. We are currently in a period of significant friction, and organisations are needing to pivot frequently. Because of this, organisations need reliable core services that give them visibility, reliability, and agility. It's vital to have a tool that can give companies visibility and insight. Without Enterprise Architecture, the challenges faced by IT teams will continue to get out of hand.

Michael D'Onofrio, CEO at Orbus Software



About the Research

The survey was conducted by OPINIUM in February 2022.

The study surveyed 1,000 IT decision-makers working in companies with 100+ employees across the UK and the US to determine the extent they are affected by technical debt.

OPINIUM is an award winning strategic insight agency built on the belief that in a world of uncertainty and complexity, success depends on the ability to stay on pulse of what people think, feel and do. Creative and inquisitive, we are passionate about empowering our clients to make the decisions that matter. We work with organisations to define and overcome strategic challenges – helping them to get to grips with the world in which their brands operate. We use the right approach and methodology to deliver robust insights, strategic counsel and targeted recommendations that generate change and positive outcomes.

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